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Proof of Value

Stratevo Consulting Inc., founded in 2009, specializes in consulting services in management and technology. Our approach allows organizations to reach their goals by providing assistance in the definition of their business and IT strategies and seeing to their implementation.

Approach

Development of a prototype to evaluate the Added Value of a new IT solution:

- Validation of the expected value for the organization;
- Exploration of a new solution for a better understanding of • the available functionalities according to the organization needs;
- Global understanding of the new solution to ensure a proper planning of • the new solution deployment;
- More detailled analysis of organizational impacts ensuring a better control of implementation costs. ٠

Walk Through

- **Exploration of the New Solution**
 - Fit GAP analysis with your existing solution
 - Transactions assessment
 - Functional changes
 - User interface
 - Data mapping
 - New solution evaluation using a Pilot System (Sandbox system)
 - **Key Performance Indicators definition**
 - Functional improvements
 - Technologies & Tools
 - Pros & Cons
- **IT Investigation**
 - Transactions testing ٠
 - **Development validation**
- **Added Valuation Assessment**
 - Assessment of expected benefits
 - ٠ Implementation cost estimate estimation
- **Roadmap Defintion**
 - Deployment strategy
 - Alignment with the other projects
 - Resource requirements planning •
 - **Global Template development** • (multiple locations)
 - Project next phases planning

Areas	Func- tional	User Interface	Data Innova- tion	Pros	Cons
BUSINESS FUNCTIONS					
Finance				Faster month-end closing Technical simplified structure	Ĵ.
Order to Cash (O2C)				Web user interface (using apps)	
Procure to Pay (P2P)			0	Web user interface (using apps)	
TECHNOLOGIES& TOOLS					
Database		N/A		ERP Platform	
User Interface	N/A		TBD	Best Practices using web user interface	Apps are not finalized
Implementation Methodology		(\bigcirc)		Web user interface (Role based) Analytic and multi-devices	Latest release not available now
Custom code Analysis			0	IT Accelerators for custom programs adjustments	Requires ERP licences and Sandbox

Not working

Not Investigated

Transactions

Loc. 12

Major Improvement Improvement **Proof of Value**

Finance - Fit Gap analysis

- **Gap Overview**
- Finance Business Process remain stable in the evaluated
- Existing solution transactions still working in the new solution or replaced by simplified transactions.
- Following functionalities are requested (Non Core ERP):
- Cash Management Liquidity Management, bank account management House bank...
- unctionalities modifications highlights
- Periodic reconciliations are no longer required Alternative reports for DSO and DPO analysis Intercompany reconciliation

Global Template

ns 10, 11 & 12

Automatic matching, posting and reconciliation (GR/IR) Sender vs Receiv





